

**United States Armed Forces / Old Dominion University**  
**Military Pathway**  
**Catalog Year 2023-2024**  
**Bachelor of Science in Business Administration – Real Estate**

**Requirements Potentially Met Outside Classroom**

Military Course, Certification, Experience, or Exam	ODU Equivalent Course	Credits
<b>Lower-Division General Education Requirements</b>		
CLEP <sup>1 2 3</sup> College Composition ( <u>not</u> Modular)	ENGL 110C English Composition	3
DSST Technical Writing	ENGL 231C Writing, Rhetoric, and Research: Special Topics	3
Instructor, career counselor, select specialties	COMM 101R Public Speaking	3
CLEP Precalculus and Calculus	MATH 162M Precalculus I and MATH 200 Calculus for Business and Economics	6
CLEP Foreign Languages or military linguist or DLIFLC grad	Language and Culture requirement <sup>4</sup>	6
CLEP Any one of eight Social Science exams except Ed Psych	Human Behavior requirement	Met in major
CLEP Any one of six History exams	Interpreting the Past requirement	3
CLEP American or Analyzing & Interpreting Literature	Literature requirement	3
CLEP Biology <sup>5</sup>	Nature of Science requirement	8
<b>Department, Major, or Core Requirements</b>		
CLEP Financial Accounting	ACCT 201 & 202 Principles of Financial & Managerial Accounting	3
CLEP Principles of Macroeconomics	ECON 201S Principles of Macroeconomics	3
CLEP Principles of Microeconomics	ECON 202S Principles of Microeconomics	3
DSST Principles of Finance	FIN 323 Introductory Financial Management	3
CLEP Introductory Business Law	FIN 331 Legal Environment of Business	3
CLEP Principles of Management	MGMT 325 Contemporary Organizations and Management	3
CLEP Principles of Marketing	MKTG 311 Marketing Principles and Problems	3
DSST Principles of Supervision or current/previous E7-E9	SEPS 302 Workforce Supervision (meets free elective requirement)	3
CLEP or DSST Multiple choices	Upper-Division General Education requirements	0-6
<b>Potential requirements met outside classroom</b>		<b>59+</b>

Note: Prior learning credit not to exceed 60 credit hours is also available in specific situations at a cost of 20-50% of the current tuition rate: <https://ww1.odu.edu/academics/academic-records/evaluation-of-credit/prior-learning>

<sup>1</sup> A passing CLEP or DSST examination score will satisfy the ODU requirement. See <https://clep.collegeboard.org/> and <https://www.odu.edu/academics/academic-records/score-analysis/clep-dantes> for details.

<sup>2</sup> A student may forego CLEP or DSST options and meet requirements by taking courses. If a course is to be taken elsewhere check first for transfer equivalency here <https://transfer2.odu.edu/equivalency/>.

<sup>3</sup> Modern States offers CLEP preparation here <https://modernstates.org/>.

<sup>4</sup> ODU's Language and Culture requirement can be met by three years of a foreign language or two years of two foreign languages in high school. Students whose native language is not English are exempt from taking a foreign language for general education.

<sup>5</sup> Biology is the only CLEP exam that will satisfy all eight credit hours for ODU's Nature of Science requirement.

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**Requirements Met at ODU or Elsewhere**

*A minimum of 30 credits must be taken at ODU and 120 credits total to earn degree*

Short Title	Course Title	Credits
<b>Business Administration Lower-Division General Education or Core Requirements</b>		
ILR 1REQ	Information Literacy and Research requirement	3
HC 1REQ	Human Creativity requirement	3
IT 360T	Principles of Information Technology (meets Impact of Technology requirement)	3
PHIL 230E	Introduction to Ethics or an upper level "E" course (meets Philosophy and Ethics requirement)	3
BNAL 206	Business Analytics I	3
BNAL 306	Business Analytics II	3
ECON 301	Managerial Economics	3
MGMT 485W	Business Policy and Strategy (C or better)	3
OPMT 303	Operations Management	3
<b>Real Estate Major Requirements</b>		
BUSN 110	Introduction to Contemporary Business (C or better)	1
REST 319	Principles of Real Estate	3
REST 450	Real Estate Finance	3
REST 451	Real Estate Appraisal	3
REST 454	Real Estate Investment Analysis	3
REST 495	Selected Topics in Real Estate	3
FIN 435	International Financial Management	3
Major electives	Select two of 18 choices	6
Free elective	Elective	3
Business elective	One 200-400 Level Business Elective (not ECON 200S)	3
Business elective	One 300-400 Level Business Elective	3
<b>Requirements met at ODU or elsewhere</b>		<b>61+</b>
<b>Total credits for degree</b>		<b>120+</b>

Next steps:

1. Submit application at <https://www.odu.edu/apply/applications>. Online students - use application fee waiver code provided by your ODUGlobal enrollment coordinator.
2. Order your high school, college, CCAF, and/or joint service transcripts sent to [admissions@odu.edu](mailto:admissions@odu.edu) or Old Dominion University, Undergraduate Admissions, 1004 Alfred B. Rollins Jr. Hall, Norfolk, Virginia 23529-0050.
3. Electronically sign your application.
4. Monitor your application portal for status updates until an admission decision is made.
5. Accept your admission offer and set up your ODU account/email as directed by Admissions.
6. Complete orientation and meet with your academic advisor prior to course registration.
7. Finalize your degree plan with your academic advisor based on this pathway.

*Bruce Rubin*

4/9/2024

*Brian K. Payne*

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Dr. Bruce Rubin  
 Chair and Professor  
 Department of Financial Management  
 Old Dominion University

Date

Dr. Brian Payne  
 Vice Provost  
 Academic Affairs  
 Old Dominion University

Date